

## **89<sup>th</sup> WLGA INDUSTRY COUNCIL MEETING**

**Tuesday 19<sup>th</sup> November 2024**

**09:00am – 12.00pm**

**Westin Hotel, Cape Town, South Africa**

**Please refer to attached slides throughout and to any actions and outcomes at the end of the minutes.**

**A list of participants is also at the end of these minutes.**

### **1/ Welcome and Approval of Draft Agenda and Minutes of Last Meeting**

Mr Bertelli opened the meeting thanking everyone for their support and this opportunity. The agenda for this meeting and the minutes of the last meeting which took place in Lyon, France on 18<sup>th</sup> June 2024, were approved.

### **2/ Restatement of WLGA Anti-Trust Guidelines**

Mr Rockall stated the anti-trust guidelines and that the meeting will be recorded.

### **3/ Safety Moment**

Speaking remotely, Mr Edja gave the safety moment addressing road safety. 1.19 million people die each year from driving accidents, and between 20 and 50 million people suffer non-fatal injuries. He showed a powerful and moving video from UGI showing the story of a family who lost their ten-year-old son due to negligent driving.

### **4/ 2024 Status and Planning**

Mr Rockall welcomed attendees, stating that this was possibly the best attended IC meeting and thanked everyone for coming, noting that this is the second time the event has taken place in Cape Town, the last time 17 years ago. Mr Rockall gave an update on the 2024 Action Plan covering 40 projects across the four goals. He welcomed the new Industry Council members. See slides for details.

Mr Rockall asked for help with member development.

### **5. Safety and Business Improvement**

Ms Abbott gave an update on the Women in LPG Global Network (WINLPG) which was launched in 2015. She thanked fellow co-founder Nikki Brown and current Global Chair, Pam Indurjeeth, for their support. This year WINLPG launched three new national chapters, bringing the total to 14. Ms Abbott thanked Aygaz, Milangaz, Abastible, Gasco, Lipigas and the Tanzanian LPG Association for their support in launching chapters in Türkiye, Chile and Tanzania. She also mentioned the awards, Woman of the Year, Young Woman of the Year, and Technical Groundbreaker, the winners of which were announced that same week.

Turning to the WLGA Youth Council (YC), Ms Abbott welcomed the members of the YC who were present and thanked them for their work and thanked those IC members who brought their YC representatives to Cape Town. They are the future leaders and the 'disruptors' of the industry.

YC Co-Chair, Ms Mani from Indian Oil Corporation, updated for the Youth Council. She spoke about three pillars of the YC's work: Next Gen Communication; Talent Management; and Safety. This included the results of the survey, and the associated challenges and initiatives recommended to involve more

young talent in our industry; she also launched the Safety Booklet which outlines youth's viewpoint on using AI for innovative safety solutions.

Mr Tyler updated on the global challenge of partial and illegal cross filling of cylinders. Mr Calcano commented that it is important to understand this is not just a poverty situation but is also linked to education and government priority. Mr Bertelli commented that companies have to invest to ensure fair regulation and competition. Mr Gupta commented that in India there is no ownership of cylinders and there is no cross filling.

Mr Perkins stated that the life of a cylinder is only 100 fills. As the industry moves forward, he asked where is the debate about using AI and how to move to more digital solutions for both customers and operations? Mr Tyler replied that this will be discussed in the GTC and Global Science Council. Mr Tyler commented as an industry, we are sharing more information on safety and need the same approach with digitalisation. Mr van de Voort commented on the challenges of transportation safety and how to join efforts. Mr Tyler explained about the monthly safety meetings and that the industry is becoming more transparent on the exchange of best practices and incidents.

Mr Bullen commented that liquid gas as a fuel is cost competitive, and the issue is the cost of the cylinder.

Mr Edja closed the session.

## **6. Advocacy (ADV)**

Ms Busscher opened the advocacy session. She commented that the ADV member engagement session held the previous day included crucial discussions on a number of initiatives. The meeting covered the outcomes of the annual Presidents Platform meeting concerning regional trends and challenges, and how WLGA can provide effective support. This will be taken into account for the outline ADV Action Plan for 2025. The meeting also covered the Africa LPG Roadmap which is being drafted as the first deliverable of the Cooking For Life Africa Task Force (CFLA), which was launched this year. Finally, an update was given from the COP29 climate change negotiations which took place in Baku, Azerbaijan. She closed her comments stating it is our role to help our customers climb the energy ladder.

Mr Kelly commented that the first deliverable to the CFLA is the Roadmap for LPG in Africa and he welcome Mr Covas from S&P Global who introduced the status of the Roadmap (see slides for detail). The Roadmap identifies 11 high opportunity markets based a number of criteria. The Roadmap will also to look at success stories, existing infrastructure and where supply chains are already established. The Roadmap explains the recommendations for cylinder management, what models should be recommended, and also why alternatives have failed.

Mr Kelly introduced Mr Andrea Stegher, the incoming president of the International Gas Union (IGU) and invited him to give his comments. Mr Stegher's key comments focused on the importance of collaboration between the natural gas and liquid gas industries. He said that delivering energy to consumers is fundamental, but innovation remains important. He touched on the technical and communications committees run by IGU and that WLGA is involved and welcome. IGU collaborates with G7, G20 and the United Nations Convention on Climate Change (UNFCCC) but we must enlarge the footprint of stakeholder alliances in a positive manner. Gas molecules are essential for human growth and development, and policy must be based on facts and figures to ensure the correct pathway. He concluded by commenting that he would like to engage more and better with WLGA, and that collaboration is essential as we are all in the 'delivery space' and we are making energy available for people who need energy today, and tomorrow.

Ms Busscher closed this session with two examples of collaboration: Liquid Gas Europe have put together a heating coalition in Brussels that has been successful on the recent Energy Performance in Buildings Directive; and cooperation between the German LPG Association and the German natural gas industry to commission a study on RDME. These concrete examples show how we can work together. She also said that the CFLA taskforce will meet later this day to discuss next steps for the Roadmap.

## **7. Sustainable Growth and Innovation**

Mr Zeigler opened this session noting the significant amount of work taking place. He touched on the feasibility of decarbonisation pathways, carbon emissions and called for the industry to unite around the WLGA. He commented on the collaboration between DCC and SHV Energy and his pride in this announcement, he also commented that he was inspired by what he has heard from the Youth Council and it is important that they are 'holding up the mirror'.

Mr Xydas gave an update on the SGI activities (see slides).

Mr Mir gave an update on the renewables working group and invited any interested parties to join this group, he also invited everyone to attend the Global Science Council taking place this Friday (see slides).

Mr Xydas updated on the renewable DME and blends working group, noting success with UN approval (see slides).

Mr Munson updated on the decarbonisation scenarios (see slides). The question is how we address emissions, and how can we be part of a lower carbon future by helping reduce emissions.

Mr Appleton asked whether this means we are selling less product. Mr Munson answered we either reduce sales or reduce overall carbon intensity, and clearly, we do not want to reduce sales. The industry has to show that it has a way to fit that model and work on technical, investment and operational solutions.

Mr Rockall asked who is the audience, internal or external? If external, then we must be careful using this data to an external audience and the report must be very clear on the savings that can come from using LPG. Mr Munson commented that it is a key point, and he will work with the Steering Committee to address this so that they work together to agree how the data is presented, he does not have the answer today but acknowledges the importance of this issue.

Mr Munson announced that the 2025 WLGA Innovation Summit that will take place in Katowice, Poland the week of 19<sup>th</sup> May in conjunction with Liquid Gas Europe's annual congress.

Mr Xydas mentioned that there are copies of Mr Perkins' book available to IC members. This book addresses the case that that electrification is not the silver bullet or the solution for everything, but more specifically that Liquid Gas has a major role to play in this decarbonisation path.

Mr Ziegler closed the session. He has welcomed the questions and discussion, and stated that the work of SGI creates credibility for this industry. He commented on the importance of the Steering Committee and suggested that they also engage more closely with the Youth Council.

## **8. Communications (COM)**

Ms Abbott welcomed Mr Cristian Aguirre, CEO of Gasco, Chile and Communications Goal Chair.

Mr Aguirre stated that he is proud to be the Chair for this goal and is very keen to support this small team. He believes that communications is the key to success for the industry. He then asked Ms Abbott to give her comments.

Ms Abbott stressed that the communications team had just one message for the day. It is that communications is the 'glue' that holds the rest of the work together. Communications' role is to make the industry be heard, by the right stakeholders, with the right tools and the right platforms and the communications team works to ensure this is done using tools such as video. We also work on behalf of our members to ensure they are equipped with the most efficient and up-to-date messages and content.

Ms Assous gave an update on this LPG Week, and announced the dates of the inaugural Liquid Gas Week in September 2025. This will include a Latin America Day. Liquid Gas Week 2026 will take place in Istanbul. Ms Assous thanked sponsors for all events and stressed that without them the events would not be the success they deserve to be.

Ms Abbott concluded this brief session stating that the goal is that communications 'completes the package' on everything we have heard so far. She thanked the communications team for their hard work.

## **9. President's Summary and Comments**

Mr Bertelli commented on how appreciative he was to see such a full room. He thanked the Goal Chairs and encouraged everyone to be more active. He noted that we have seen a wide range of discussions, we see that the world is becoming increasingly complex and the solution is that we work together to face the coming challenges. Sometimes the comments may not be comfortable, but the main point is to exchange information and to evolve in the right direction.

Mr Bertelli closed his comments by inviting everyone to come to Liquid Gas Week in Rio de Janeiro in 2025.

## **10. Date and Place of Next Meeting**

The next IC meeting will take place 29<sup>th</sup> January 2025 2pm CET and will be held remotely. The following IC meeting will take place in Katowice, Poland in May, and the third IC meeting of 2025 will be held in Rio de Janeiro in September during Liquid Gas Week.

## Actions and Outcomes

- Mr Rockall asked for support in member development.
- Mr Ziegler proposed that the SGI Steering Committees work more closely with the Youth Council.
- Mr Munson said he will work with the Steering Committee to address this challenge of how to present the data for the decarbonisation scenarios so that they work together to agree how the data is presented.
- Mr Ziegler stated that we should work more closely with the Youth Council.

## Participants

Mr T Bertelli	Ultraz and WLGA President
Mr C Aguirre	Gasco
Mr D Appleton	Argus Media
Mr N S Alwuthaynani	Gasco
Mr M Arahata	Japan LP Gas Association
Mr S Arora	BW Epic Kosan
Mr M Azavedo	Amtrol-Alfa/Worthington
Ms S Bilgili	Milangaz
Ms M Bimson Maggi	Ferrellgas
Ms A Biova	Total Energies
Mr A Bordoloi	Indian Oil Corporation
Mr D Bude	Total Energies
Mr J Bullen	Petredex
Mr A Calcaneo	OPIS/Dow Jones
Ms M Cavagna	Cavagna Group
Mr D Cavagna	Cavagna Group
Ms E Busscher	SHV Energy
Ms S di Domenico	Cavagna Group
Mr Z Dikmen	Cavagna Group
Mr R Donaldson	Targa Resources
Ms T Donaldson	Petredex
Mr M Dreier	UGI International & Liquid Gas Europe
Mr B El Hachem	Sigma Cylinders
Mr A Ferreira	Ultraz
Mr J Greenwood	Argus Media
Ms L Ikwu	NNPC
Ms P Indurjeeth	Oryx Energies
Mr I Isikguner	Milangaz
Mr J Jaber	Sigma Cylinders
Mr S Kaminski	NPGA
Mr E Kaymak	Milangaz
Mr F Covas	S&P Global
Mr R L Kumbhare	Bharat Petroleum Corp Ltd
Mr T McElwee	DCC Energy
Mr I Mackenna	Abastible
Ms D Mani	Indian Oil Corporation

Mr E Mannooretonil	DCC Energy
Mr P Ndomba	Oryx Energies
Mr W Menezes	BW Epic Kosan
Ms D Miller	OPIS/Dow Jones
Mr G Mir	Futura
Mr S Mohamed	Oryx Energies
Ms F Molina	Ultragaz
Mr S Montero	Abastible
Mr T Nawata	Japan LP Gas Association
Mr T Oliveira	Amtrol-Alfa/Worthington
Mr T V Pandiyan	Bharat Petroleum Corp Ltd
Mr W Patterson	Worthington Enterprises
Mr F Pedrosa	Amtrol-Alfa/Worthington
Mr T Perkins	PERC
Mr Prafula	Liquigas India
Mr A Rodas	Triarc Tank/Tatsa
Mr D Rogers	S&P Global
Mr K Sailendra	Indian Oil Corporation
Ms N Sankara	Suburban Propane
Ms L Scharr	Scharr Group
Mr R Scharr	Scharr Group
Ms B Shipman	Ferrallgas
Mr C Smith	Suburban Propane
Mr M Stephens	Targa Resources
Mr K Tanaka	Japan LP Gas Association
Mr A C Turqueto	Copa Energia
Mr P Turqueto	Copa Energia
Mr T van Buren	NPGA
Mr P van der Voort	SHV Energy
Mr B Weinberg	Worthington Enterprises
Mr B Yaman	Aygaz
Mr B Yildirim	Aygaz
Mr F Ziegler	DCC Energy

#### **Remote Participants**

Mr B Edja	Oryx Energies
Mr M Poyraz	Aygaz

#### **Guests**

Mr A Stegher	International Gas Union
Ms N Marczevska	FTI

#### **WLGA**

Mr J Rockall
Ms A Abbott
Ms A Assous
Ms N Brown
Ms A Ginsz
Mr M Kelly
Ms M Milate-Maschino

Mr C Munson  
Ms C Pieron  
Mr D Tyler  
Mr N Xydas